[
FROM:				IN	VO	CE	
Perry & Associates, Ir	nc				VOICE NUN		
21-F East Mellen Stre				F	Rick's UR	AR	
Hampton, VA 23663					DATE		
Telephone Number: (757)	224-0467	Fax Number: (757) 224-1	806		DECEDEN	<u>ог</u>	
T0:				Internal Order #:	REFEREN		
10.				Lender Case #:	Rick's U	IRAR	
Redaction				Client File #:			
				Main File # on form:	Rick's U	IRAR	
					14-14-R		
Telephone Number:		Fax Number:		Federal Tax ID:	54-1702		
Alternate Number:		E-Mail:		Employer ID:			
<u> </u>							
					400/ 40	_	
		DAYS PAST BILLING, OF COLLECTION INC			, 18% AP	ĸ	
DESCRIPTION							
Lender: Red			Client: Redaction	n			
Purchaser/Borrower: Red Property Address: Dat							
	ginia Beach						
County: Ind	l. C.		State: VA	Zi	ip: 23452	2-4025	
Legal Description: Red	daction						
	daction						
	daction					AM	DUNT
Legal Description: Red	daction					AM	DUNT 300.00
Legal Description: Red	daction					AM	
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Legal Description: Red	daction			SUBT	OTAL		300.00
FEES Full Appraisal		Description:		SUBT	OTAL		300.00
Legal Description: Red	Date: Date:	Description: Description:		SUBT	OTAL		300.00
Legal Description: Red FEES Full Appraisal PAYMENTS Check #:	Date:	Description: Description: Description:		SUBT	OTAL		300.00
Legal Description: Red FEES Full Appraisal PAYMENTS Check #: Check #:	Date: Date:	Description:		SUBT	OTAL		300.00
Legal Description: Red FEES Full Appraisal PAYMENTS Check #: Check #:	Date: Date:	Description:					300.00
Legal Description: Red FEES Full Appraisal PAYMENTS Check #: Check #: Check #:	Date: Date:	Description:		SUBT	OTAL		300.00

							Р	erry & Assoc	iates, Inc.					File No. Ric	k's URAR Page #2
op	oyright 20	003									П		г		-Redaction
	erty Description		noln		UNIF	URIVI	RESID				_ K				URAR
	Property Add Legal Descrip		na Ln daction					Cit	y Virginia Be	acn			State VA Sounty Ind. (3452-4025
	Assessor's P							Ta	x Year	R F	Taxes	s \$ 820.00		pecial Assessm	ents \$ 0.00
	Borrower Re					Curre	nt Owner R				Tunos		t: 🔀 Owner	Tenai	
SUBJECI	Property right	ts appraise	d 🛛 🛛 Fee	e Simple	e 🗌	Leasehold		Project Type	PUD		Condo	minium (HU		HOA \$ n	
	Neighborhood				Garder				Map Referer	nce AD	C: 22	23 E10	Cer	nsus Tract 04	54.14
	Sale Price \$	\$131,		Date of	of Sale F	Redaction		•	nd \$ amount of Ic	an charg	es/con	ncessions to l	be paid by selle	_{er} n/a	
	Lender/Client			1			Addre		ot Mallon Ct	reet l		top \/A C	00000		
	Appraiser Location		rd M. Perry, rban	, Jr. 🛛 Subi	urhan	Rural		redominant	ast Mellen St Single fa				t land use %	Lan	l use change
	Built up		ver 75%	25-7		Under 2		occupancy	PRIČE \$(000)		AGE (yrs)	One fam			likely Likely
	Growth rate			Stab		Slow		Owner	\$(000) 90		12	2-4 fami		\neg	rocess
	Property valu		creasing	Stab	le	Declinir		Tenant	148	High	35	Multi-fan	nily	To:	
	Demand/supp		hortage		alance	Over su		Vacant (0-59	0	lominant		Commer		_	
	Marketing tim		nder 3 mos. D			Over 6		Vac.(over 5%) 15	5-25	Vacant	2		
			e racial com es and charact			-				n north	Lvr	nhavan [Darkway	net Holland	Road south, and
	Rosemont			ensucs.	. <u> </u>				1 DY 204 10 11	THOTH	, ∟yı	mavenr	arway ea	asi, nollanu	Rudu South, and
JUD				the pro	perties i	n the neiahbo	orhood (proy	imity to emp	loyment and am	enities.	emplo	wment stabi	lity, appeal to	market, etc.):	
VEIGHBUKHUUD									avg quality						
BLE															terstate and
NEI															sal and in the
							d is indica	ated, I hav	e attached a	n adde	ndur	m providir	ng relevant	competitiv	e listing/contract
			ime is 58 da				for the above	conclusion	s related to the t	rand of r	nonar	h saulev vt	omand/sunnly	and marketi	na time
			, ,		•	• • •			evalence of sale	•	•	2		, and markell	ig time
														3.50% on 15	5-30 year FRMs.
	Discount p	oints var	ry b/w 0 & 5	w/sel	ler pay	/ing up to	2 Points.	Payment	of some clos	ing co	sts, e	excluding			
J	Interest rat	es are c	urrently stal	ble, bı	ut ecor	nomists ar	e mixed o	n future tr	ends and inte	erest ra	ate le	evels.			
	Droject Inform	nation for l	DI IDc (If applie	abla)	le the	dovolonor/bu	ildor in cont	ol of the Hor	no Ourpore' Acc	ociation	(110.4)	12		Yes	No
PUD			er of units in th						ne Owners' Ass Approximate tot				in the subie		_ No
ጉ			ents and recre	,											
	Dimensions			attornar	uonnioo						T	Fopography	Lev	el	
	Site area	2,500 +/-	SF					Corner	Lot Yes	🛛 No		Size	Ave	erage	
			ation and desc			75 -Resid						Shape		ctangular	
	Zoning comp					orming (Grai		se) 🗌 Illeç	al 🔄 No zo	ning		Drainage		bears Adequ	
	Highest & best			Present			<u>se (explain)</u>	Tuno	Dubliz	Drive		/iew		er Residen	ces
	Utilities Electricity	Public	c Oth	ner		ff-site Impro treet	vements Asphalt	Туре	Public	: Priva		_andscaping Driveway Su		erage hcrete	
SILE	Gas	\boxtimes				urb/gutter _				H			sements Typ		
	Water	\square				-	None						al Flood Haza		Yes 🛛 No
	Sanitary sew	er 🖂			S	treet lights	Yes		\square			EMA Zone			ate 12/5/1996
	Storm sewer	\square					None						<u>lo. 51553</u>		
									s, illegal or legal						bject site
	contains ty	pical wa	ter & sewer	ease	ments.	I ne site	conforms	with othe	r sites in the	neight	orno		IZ less that	n 65 Lan.	
	GENERAL DES	CRIPTION		EXTERI	OR DES	CRIPTION		FOUNDAT	ION			BASEMENT		INSUL	ATION
	No. of Units		ne	Founda		CMU		Slab	No			Area Sq. Ft.	N/A	Roof	Avg 🛛
	No. of Stories	s <u>1</u>		Exterio	r Walls	Woo	d/Vinyl	Crawl Sp	ace Yes			% Finished		Ceiling	Avg
	Type (Det./At	· _	etached	Roof S		Com		Basemer				Ceiling			<u>Conceal</u>
	Design (Style	,	Story			spts. <u>Alum</u>			Imp <u>No</u>			Walls		Floor	Unk
0	Existing/Prop Age (Yrs.)	osed <u>E:</u> 25	xisting		w Type /Screens	<u>Ther</u> Yes	110	Dampnes Settleme				Floor Outside Enti	~	None Unknov	
EN	Effective Age)-20			House No		Infestatio	-				у	UNKIIO	
VEN	ROOMS	Foyer	Living		ning	Kitchen	Den	Family Rm		Bedroo	oms	# Baths	Laundry	Other	Area Sq. Ft.
-KU	Basement	•	-		-			-					•		N/A
- 11	Level 1	х		ar	ea	1		1		3		2	х		1,416
	Level 2														
DESCRIPTION OF IMPROVEMENTS	Einichad area	ahouo ara	do containo:			6 Dooma	^	Podroom(c)		2 04			1 / 1 6	Cauara Fast of	Cross Living Area
SUR	Finished area INTERIOR		de contains: terials/Conditio	n l	HEATING	<u>6 Rooms;</u>	KITCHE	Bedroom(s)	ATTIC	2 Batl		NITIES	1,410	CAR STORA	Gross Living Area
DE	Floors	_Cpt,V			Туре	, _ <u>HP</u>	Refriger		None			lace(s) #			$\overline{\mathbf{X}}$
	Walls	Plaste			Fuel	Electric	Ű	Oven 🖂	Stairs			Cemer			# of cars
	Trim/Finish	Wood				n App Ad	Disposa	al 🛛 🖂	Drop Stair		Deck			Attached	
	Bath Floor	Vinyl			COOLING		Dishwa		Scuttle	\boxtimes	Porcl				t
	Bath Wainsco				Central	<u>HP</u>	Fan/Ho		Floor			e Wood			
1	Doors *above in a	Wood			Other Conditio	<u>n/a</u> n App Ad	Microw Washer	=	Heated Finished		Pool			Carport Driveway	concrete
_			cial energy effi						e noted at ti	me of i	nspe	ection.		Invewdy	CONCIECE
									eded, quality of						Subject is in
2 N I 2	average co	ondition v	w/no functio	nal or	exterr	nal obsole	scence ob	oserved. E	Besides abov	ve, no o	other				t time of
UIVINE N I S	inspection.	Physic	al depreciat	ion re	flects i	normal we	ar & tear	& is applie	d to long live	ed item	s.				
\sim	Advorce	Conmental	conditions (au	h an t	ut not l'	mited to be-	ardouc	oc toyle and	stancas atalia	rocont !	the !	mnrouce	c on the alt-	or in the	
						nited to, haz ne Noted.	aiuuus Wasi	es, ioxic sud	stances, etc.) p	iesent In	i ule ll	nprovement	is, un the site	, or in the	
	immediate vio	cinity of the	e sublect nrone	riv.	1401	le noteo									

File No. Rick's URAR Page #3 14-14-Redaction

Valuation Section	UN	IFORM RESIL	DENTIAL A	APPRAISAL RE	PORT	File No. Rick's UR	AR
				DO Comments on Cost App			
ESTIMATED REPRODUCT	ION COST-NEW-OF IMPR	OVEMENTS:				and FmHA, the estimated r	
Dwelling 1,416				economic life of the pro	operty): <u>See a</u>	ttached square foot c	alculations.
	_ Sq. Ft. @\$				· · · · · · · · · · · · · · · · · · ·		1
KE,Cov. Porch, Pati Garage/Carport Total Estimated Cost New Less Physic		=	<u></u>			shall & Swift Services	
Garage/Carport Total Estimated Cost New					estimates. Pe	erimeter sketch is atta	cheu.
Less Physi		External	500	Subj meets HUD r	nin property	standards	
Depreciation 21		=\$	21,73		init property s		
Depreciated Value of Impr			,	29 REL = 35+/- years			
"As-is" Value of Site Impre				00 Received 12/18/0		2/31/03. TAT = 7 days	3
INDICATED VALUE BY CO			135,12				-
ITEM	SUBJECT	COMPARABLE	NO. 1	COMPARABLE N	0. 2	COMPARABLE N	10.3
Dana Ln		3528 Faraday Lane	e e	3552 Faraday Lane		629 Grant Avenue	
Address Virginia Bea	ach	Virginia Beach		Virginia Beach		Virginia Beach	
Proximity to Subject		0.11 miles		0.10 miles		0.14 miles	
Sales Price	\$ \$131,000	\$	126,900	\$	127,000		135,000
	\$ 🖾	Ť		\$ 108.55 中		\$ 100.15 🖾	
Data and/or	Inspection	MLS,Pinpoint,Pub I	Rec	MLS,Pinpoint,Pub Re	ec	MLS,Pinpoint,Pub Re	ec
Verification Source		D/by Inspection	() · · · · ·	D/by Inspection		D/by Inspection	
VALUE ADJUSTMENTS	DESCRIPTION	DESCRIPTION	+(-)\$ Adjust.		+(−)\$ Adjust.	DESCRIPTION	+(-)\$ Adjust.
Sales or Financing		VA		Conv		VA	
Concessions Date of Sale/Time		2 months Older	+600	Current		6 months Older	10.000
Location	Pecan Gardens	Pecan Gardens	+000	Pecan Gardens		Pecan Gardens	+2,000
Leasehold/Fee Simple	Fee Simple	Fee Simple		Fee Simple		Fee Simple	
Site	2,500 +/- SF	2,500+/- SF		2,500+/- SF		2,812 +/- SF	
View	Other Residence	Other Residence		Other Residence		Other Residence	
Design and Appeal	1-Story	1-Story		1-Story		1-Story	
Quality of Construction	Wood/Vinyl	Vinyl		Vinyl		Vinyl/Brick	-2,000
Age	25	28		17		19	
Condition	Average+	Average	+2,500	Average+		Average+	
Above Grade	Total Bdrms Baths	Total Bdrms Baths		Total Bdrms Baths		Total Bdrms Baths	
Room Count	6 3 2	6 3 1.5	+1,500	5 3 2		6 3 2	
Room Count Gross Living Area Basement & Finished	1,416 Sq. Ft.	1,178 Sq. Ft.	+6,000	1,170 Sq. Ft.	+6,200	1,348 Sq. Ft.	+1,700
Basement & Finished	N/A	N/A		N/A		N/A	
Rooms Below Grade Functional Utility							
Functional Utility	Average	Average		Average		Average	
Heating/Cooling Energy Efficient Items	HP	HW/CAC		HP		HP	
Energy Efficient Items Garage/Carport	Average None	Average 2-Gatt	-4,500	Average None		Average 1-Gatt	-3.000
Garage/Carport Porch, Patio, Deck,	Patio	Patio	-4,500	Deck	-500	Deck	-500
Fireplace(s), etc.	1 410	1 410		Shed	500	Shed	500
Fence, Pool, etc.	Fence	Fence		Fence		Fence	
Kitchen Equip	Standard	Standard		Standard		Standard	
Net Adj. (total)		X + - \$	6,100	X + - \$	5,700	+ X - \$	1,800
Adjusted Sales Price		Net 4.8 %		Net 4.5 %		Net 1.3 %	
of Comparable		Gross 11.9 % \$	133,000	Gross 5.3 % \$	132,700	Gross 6.8 % \$	133,200
Comments on Sales Com						similar in quality of co	
				a at \$20.00 per square	e foot and fur	nctional utility. Weighte	ed analysis
based on gross adjustments supports market value conclusion.							
ITEM	SUBJECT	COMPARABLE	NO 1	COMPARABLE N	0.2	COMPARABLE N	10.3
Date, Price and Data	Under contract	8/28/03 for \$105,00		None within last 12 m		None within last 12 r	
Source, for prior sales	at \$131,000 on	0,20,000.00.00.00,000					
within year of appraisal							
	greement of sale, option, o	or listing of subject proper	rty and analysis of	any prior sales of subject ar	nd comparables	within one year of the date of	of appraisal:
I am not aware of an					•		
INDICATED VALUE BY SA	LES COMPARISON APPR	OACH				\$	133,000
INDICATED VALUE BY INC					ss Rent Multiplie		
		ct to the repairs, alteration	ns, inspections or o	conditions listed below	subject to o	completion per plans & spe	cifications.
Conditions of Appraisal:	FNMA form 1004B a	nd addendum.					
Final Dama dilation Th							h
				licator of market value		orted by the cost appr	oacn.
The income appro	ach (gross rent muit	iplier) was not used		sales/rental data for m	arket.		
The nurnose of this annra	isal is to estimate the ma	ket value of the real prop	erty that is the subi	ect of this report, based on	the above condit	tions and the certification of	ontingent
and limiting conditions ar				Form 439/FNMA form 1004		6/93).	ontingent
I (WE) ESTIMATE THE MA				SUBJECT OF THIS REPORT,		Redac	tion
The purpose of this appra and limiting conditions, ar I (WE) ESTIMATE THE MA (WHICH IS THE DATE OF I				\$	133,000		-
APPRAISER:	1		· \	RVISORY APPRAISER (ONL	1	:	
Signature	Ja V	n per	n <u>Signa</u>	-		Did	Did Not
Name Richard M. Pe		V	Name)		Inspect	Property
	/29/03			Report Signed			
State Certification # 40	01 001548		te VA <u>State</u>				State VA
Or State License #		Stat		ate License #			State
Freddie Mac Form 70 6/93			PAGE 2 OF 2			Fannie Mae	Form 1004 6-93

PAGE 2 OF 2 Form UA2 — "TOTAL for Windows" appraisal software by a la mode, inc. — 1-800-ALAMODE

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Cupp	lomontal	Addendum
	епепат	

File No. Rick's URAR

	Supplemental	FILE INU. RICKS URAR	
Borrower/Client Redaction			
Property Address Dana Ln			
City Virginia Beach	County Ind. C.	State VA	Zip Code 23452-4025
Lender Redaction			

ADDENDUM

Appraiser Trainees: When a report is transmitted via EDI (Email) with an electronic signature, change the wording in the form from "Appraiser" to "Appraiser Trainee".

Intended Users: The intended user of this report is the client. If the loan is VA backed, the VA is also an intended user. If the loan is FHA backed, HUD is also an intended user.

Intended Use: This appraisal has been developed to support a market value estimate. The estimate of value will be used for financial considerations, which may include obtaining a mortgage, reducing PMI insurance, setting an asking price for potential sale, or other financial considerations.

Use Restriction: This report is intended for use by the client and named intended users. No other persons may rely on this report for any reason, without the express written consent of the appraiser. The appraiser is not liable to any unintended third party.

Hypothetical Conditions: If this appraisal is based on plans & specs or is subject to repairs, these repairs are assumed to be in place as of the date of appraisal. These would be hypothetical conditions.

Additional Certifications: 1) We certify that, to the best of my knowledge and belief, the reported analyses, opinions and conclusions were developed, and this report has been prepared, in conformity with the requirements of the code of professional ethics and standards of professional appraisal practice of the appraisal institute. 2) We certify that the use of this report is subject to the requirements of the appraisal institute relating to review by its duly authorized representative.

Digital Photo Certifications (if applicable): 1) The photos used in this appraisal are digital photos utilizing photo imaging technology. 2) The appraiser personally inspected the subject and all comparables utilized in this appraisal. 3) The photographs used in this appraisal are true and correct representations of the subject property and the comparable sales utilized in this report. 4) Although the photographs may have been enhanced during the finishing process, no alterations were made to the images which would misrepresent the appearance of the subject property or comparables. 5) Any exterior repairs and/or defects of the subject property and/or comparables sales is noted and addressed in the appraisal report, if necessary. 6) Photos in most instances have been down loaded from MLS database and may contain a "for sale" sign in front yard. None of the comparables are currently re listed for sale unless specifically addressed in the body of the appraisal.

Digital Signature Certifications (if applicable): This appraisal report may contain digital signatures that meet the requirements of the Uniform Standards of Professional Appraisal Practice (USPAP) and of FNMA/FHLMC. The software program used to generate this appraisal report contains a digital signature security feature which utilizes personal passwords to protect digital signatures. Each appraiser has sole personalized control of affixing his/her digital signature to a report. The appraisal report cannot be modified without the permission of every appraiser who has signed the report. Electronically affixing a signature to a report carries the same level of authenticity and responsibility as an ink signature on a paper copy report. Lastly, disregard the word "appraiser" beside any associate/appraiser trainee's signature box if this report was transmitted by EDI.

Compliance: Thus appraisal report conforms with the minimum standards set forth on 12 C.F.R. Part 1608, Standards 1 and 2 of the Uniform Standards of Professional Appraisal Practice promulgated by the Appraisal Standards Board of the Appraisal Foundation.

According to USPAP, this is a summary appraisal.

Scope: The scope of this appraisal was to	perform the research and analysis necessary to	0
arrive at a well supported opinion of value.	An Inspection of the subject property and	
	he physical factures and condition	

SignatureMunicipal records were researched for
Name
Date Signed
State Certification # State VA
Or State License # State
-

Perry & Associates, Inc.

Form TADD2 – "TOTAL for Windows" appraisal software by a la mode, inc. – 1-800-ALAMODE

_	Supplemental	Addendum	File No. Rick's URAR
Borrower/Client Redaction			
Property Address Dana Ln			
City Virginia Beach	County Ind. C.	State VA	Zip Code 23452-4025
Lender Redaction			

information on ownership, real estate assessments, taxes, utility availability and zoning regulations. Also, the research effort endeavored to extract market data for the development of the approaches to value. Information concerning the subject property and comparable sales was obtained from normal sources which included the assessor's office and Circuit Court record room in the subject's jurisdiction and other pertinent jurisdictions. During the course of the research every effort was made to verify information through public and proprietary records and personal interviews. The most pertinent data was assembled and analyzed in relation to the subject property. This information and analysis was then processed into an indication of value for the subject property using sound appraisal principles and practices.

In accordance with USPAP 2-3, Timothy Lucas assisted in the preparation of this appraisal.

Additional Comments from form: None

Signature	fim	Signature
Name Richard M. Perry, Jr.	V	Name
Date Signed 12/29/08		Date Signed
State Certification # 4001 001548	State VA	State Certification #
Dr State License #	State	Or State License #

__ State <u>VA</u>__ State ____

Perry & Associates, Inc.

Form TADD2 - "TOTAL for Windows" appraisal software by a la mode, inc. - 1-800-ALAMODE

Subject Photo Page

Borrower/Client Redaction			
Property Address Dana Ln			
City Virginia Beach	County Ind. C.	State VA	Zip Code 23452-4025
Lender Redaction			•



Subject Front

Dana Ln	
Sales Price	\$131,000
Gross Living Area	1,416
Total Rooms	6
Total Bedrooms	3
Total Bathrooms	2
Location	Pecan Gardens
View	Other Residence
Site	2,500 +/- SF
Quality	Wood/Vinyl
Age	25

Subject Rear





Subject Street

Comparable Photo Page

Borrower/Client Redaction			
Property Address Dana Ln			
City Virginia Beach	County Ind. C.	State VA	Zip Code 23452-4025
Londor Redaction	2		·







Comparable 1

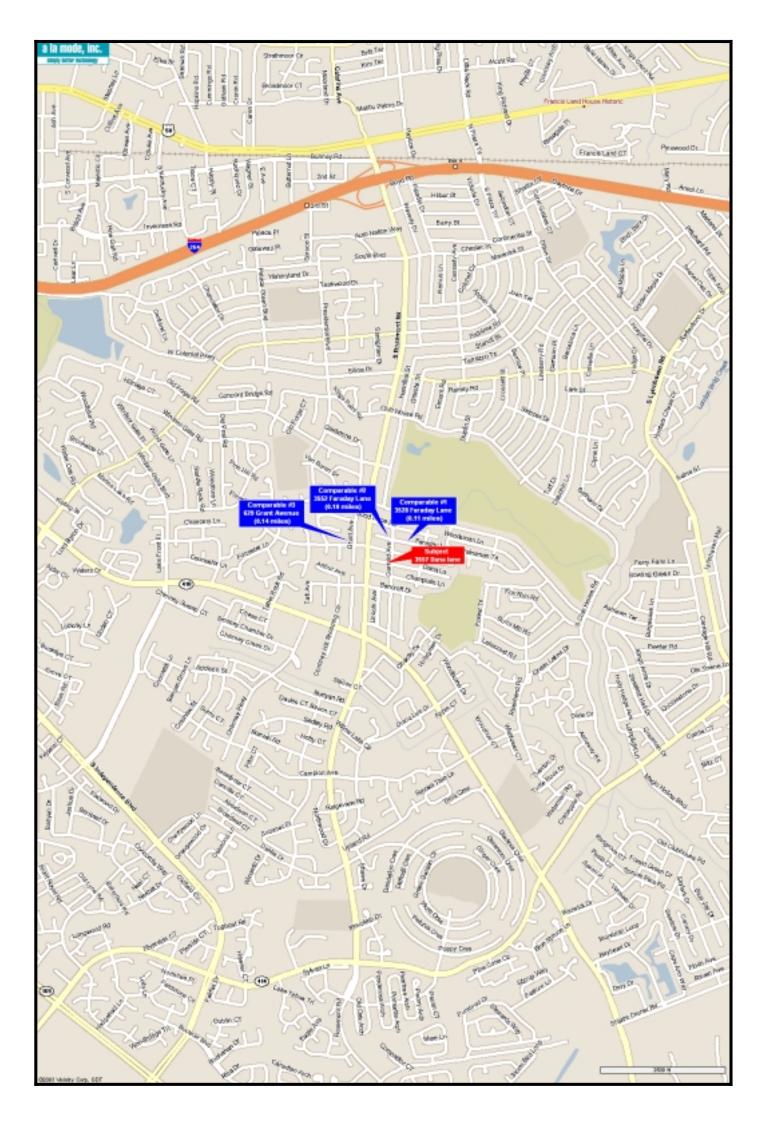
3528 Faraday Lane		
Prox. to Subject	0.11 miles	
Sale Price	126,900	
Gross Living Area	1,178	
Total Rooms	6	
Total Bedrooms	3	
Total Bathrooms	1.5	
Location	Pecan Gardens	
View	Other Residence	
Site	2,500+/- SF	
Quality	Vinyl	
Age	28	

•				
Comparable 2				
3552 Faraday Lane				
Prox. to Subject	0.10 miles			
Sale Price	127,000			
Gross Living Area	1,170			
Total Rooms	5			
Total Bedrooms	3			
Total Bathrooms	2			
Location	Pecan Gardens			
View	Other Residence			
Site	2,500+/- SF			
Quality	Vinyl			
Age	17			

Comparable 3				
629 Grant Avenue				
Prox. to Subject	0.14 miles			
Sale Price	135,000			
Gross Living Area	1,348			
Total Rooms	6			
Total Bedrooms	3			
Total Bathrooms	2			
Location	Pecan Gardens			
View	Other Residence			
Site	2,812 +/- SF			
Quality	Vinyl/Brick			
Age	19			

Location Map

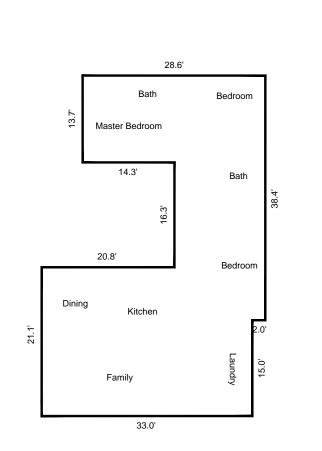
Borrower/Client Redaction			
Property Address Dana Ln			
City Virginia Beach	County Ind. C.	State VA	Zip Code 23452-4025
Lender Redaction			



Form MAP.LOC - "TOTAL for Windows" appraisal software by a la mode, inc. - 1-800-ALAMODE

Building Sket	ch (Pa <u>g</u> e - 1)
---------------	------------------------

Borrower/Client Redaction			
Property Address Dana Ln			
City Virginia Beach	County Ind. C.	State VA	Zip Code 23452-4025
Landar Reduction			•



Sketch by Apex IV™

Comments:

Code	AREA CALCU Description	LATIONS SUMMAR Size	Y Net Totals	LIV	ING A Breakd		BREAK	DOWN Subtotals
GLA1	First Floor	1416.14	1416.14	First Floor	c			
					14.3	x	38.4	549.12
					13.7	x	14.3	195.91
					8.4	x	20.8	174.72
					12.7	x	33.1	420.37
				0.5 x	0.1	x	2.3	0.12
					2.3	x	33.0	75.90
	TOTAL LIVABLE	(rounded)	1416	6 Calculatio	ons Tot	al (ro	ounded)	1416

	File No. Rick's URAR	Page #10	
File No.	Rick's URAR	_	

Supplemental Addendum

CREDENTIALS OF RICHARD M. PERRY, JR.

Education:

Master of Business Administration, Virginia Commonwealth University, Richmond, Virginia - Concentrating in Real Estate and Urban Land Development (1991)

Courses: Advanced Real Estate Appraisal (1989), Urban Land Development (1989), Commercial Mortgage Lending (1989), Real Property Investment Law (1989), Real Estate Feasibility Analysis (1990)

B.S. in Finance, Virginia Polytechnic Institute and State University, Blacksburg, Virginia (1988)
 Courses: Principles of Real Estate Appraisal (1987), Independent Study in Real Estate
 Appraisal (1988), Principles of Property Management (1988), Real Estate Finance (1987),
 Numerous Finance Courses

Appraisal Institute's 1991-92 Graduate Scholarship Recipient National Association of Industrial and Office Park Scholarship Recipient, 1990

Courses - The Appraisal Institute (AI), formerly AIREA and SREA:

-Real Estate Appraisal Principles (1988)
-Basic Valuation Procedures (1988)
-Capitalization Theory & Techniques (1989)
-Standards of Professional Practice (1990)
-Cases Studies in Real Estate Valuation (1992)
-Report Writing and Valuation Analysis (1993)

Seminars - The Appraisal Institute (AI):

Appraising from Blueprints and Specs (2000) Small Residential Income Producing Properties Seminar (1990) Residential Demonstration Appraisal Report Writing Seminar (1990) Subdivision Analysis Seminar (1994) Special Purpose Properties (1996) Alternative Residential Reporting Forms (1996)

Other Courses and Seminars:

Buying and Selling Assets From the RTC and FDIC Seminar (VCU,1992) Lease By Lease & Cash Flow Analysis Seminar (Argus, 1992) Principles of Real Estate (Tidewater Community College, 1992) Evaluating Large Scale Developments (VCU,1995) Valuation of Elderly Housing (Newport News Assessors Office, 1996) Virginia Real Estate {Appraisal} Law (Newport News Assessors Office, 1996)

Licensed as a Certified General Real Estate Appraiser in Virginia, #4001 001548 Licensed as a Real Estate Salesperson in Virginia

Related Experience:

9/93 - Present	Real Estate Appraiser, Perry & Associates, Inc., Norfolk, VA
6/91 - 6/93	Commercial Real Estate Appraiser, United Appraisal Services, Norfolk, VA
2/91 - 6/91	Real Estate Appraiser, Perry & Associates, Richmond and Norfolk, VA
1/91 - 12/91	Graduate Research Assistant, Virginia Real Estate Research Center,
	Richmond, VA
2/89 - 1/91	Residential Real Estate Appraiser, Virginia RELS, Richmond and Norfolk, VA

Professional Affiliations and Memberships:

-Associate Member Appraisal Institute

-Newsletter Chairperson for Hampton Roads Chapter of Appraisal Institute (1993, 1994)

- -Boy Scouts of America
- -Past President of Virginia Commonwealth University's Chapter of Rho Epsilon Professional Real Estate Fraternity -Norfolk Sunrise Rotary Club, Board of Directors 1994 - 1996
- -Newport News Rotary Club, Member

-Rotary International, Paul Harris Fellow

DEFINITION OF MARKET VALUE: The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently, knowledgeably and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby: (1) buyer and seller are typically motivated; (2) both parties are well informed or well advised, and each acting in what he considers his own best interest; (3) a reasonable time is allowed for exposure in the open market; (4) payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and (5) the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions* granted by anyone associated with the sale.

* Adjustments to the comparables must be made for special or creative financing or sales concessions. No adjustments are necessary for those costs which are normally paid by sellers as a result of tradition or law in a market area; these costs are readily identifiable since the seller pays these costs in virtually all sales transactions. Special or creative financing adjustments can be made to the comparable property by comparisons to financing terms offered by a third party institutional lender that is not already involved in the property or transaction. Any adjustment should not be calculated on a mechanical dollar for dollar cost of the financing or concession but the dollar amount of any adjustment should approximate the market's reaction to the financing or concessions based on the appraiser's judgement.

STATEMENT OF LIMITING CONDITIONS AND APPRAISER'S CERTIFICATION

CONTINGENT AND LIMITING CONDITIONS: The appraiser's certification that appears in the appraisal report is subject to the following conditions:

1. The appraiser will not be responsible for matters of a legal nature that affect either the property being appraised or the title to it. The appraiser assumes that the title is good and marketable and, therefore, will not render any opinions about the title. The property is appraised on the basis of it being under responsible ownership.

2. The appraiser has provided a sketch in the appraisal report to show approximate dimensions of the improvements and the sketch is included only to assist the reader of the report in visualizing the property and understanding the appraiser's determination of its size.

3. The appraiser has examined the available flood maps that are provided by the Federal Emergency Management Agency (or other data sources) and has noted in the appraisal report whether the subject site is located in an identified Special Flood Hazard Area. Because the appraiser is not a surveyor, he or she makes no guarantees, express or implied, regarding this determination.

4. The appraiser will not give testimony or appear in court because he or she made an appraisal of the property in question, unless specific arrangements to do so have been made beforehand.

5. The appraiser has estimated the value of the land in the cost approach at its highest and best use and the improvements at their contributory value. These separate valuations of the land and improvements must not be used in conjunction with any other appraisal and are invalid if they are so used.

6. The appraiser has noted in the appraisal report any adverse conditions (such as, needed repairs, depreciation, the presence of hazardous wastes, toxic substances, etc.) observed during the inspection of the subject property or that he or she became aware of during the normal research involved in performing the appraisal. Unless otherwise stated in the appraisal report, the appraiser has no knowledge of any hidden or unapparent conditions of the property or adverse environmental conditions (including the presence of hazardous wastes, toxic substances, etc.) that would make the property more or less valuable, and has assumed that there are no such conditions and makes no guarantees or warranties, express or implied, regarding the condition of the property. The appraiser will not be responsible for any such conditions that do exist or for any engineering or testing that might be required to discover whether such conditions exist. Because the appraiser is not an expert in the field of environmental hazards, the appraisal report must not be considered as an environmental assessment of the property.

7. The appraiser obtained the information, estimates, and opinions that were expressed in the appraisal report from sources that he or she considers to be reliable and believes them to be true and correct. The appraiser does not assume responsibility for the accuracy of such items that were furnished by other parties.

8. The appraiser will not disclose the contents of the appraisal report except as provided for in the Uniform Standards of Professional Appraisal Practice.

9. The appraiser has based his or her appraisal report and valuation conclusion for an appraisal that is subject to satisfactory completion, repairs, or alterations on the assumption that completion of the improvements will be performed in a workmanlike manner.

10. The appraiser must provide his or her prior written consent before the lender/client specified in the appraisal report can distribute the appraisal report (including conclusions about the property value, the appraiser's identity and professional designations, and references to any professional appraisal organizations or the firm with which the appraiser is associated) to anyone other than the borrower; the mortgagee or its successors and assigns; the mortgage insurer; consultants; professional appraisal organizations; any state or federally approved financial institution; or any department, agency, or instrumentality of the United States or any state or the District of Columbia; except that the lender/client may distribute the property description section of the report only to data collection or reporting service(s) without having to obtain the appraiser's prior written consent. The appraiser's written consent and approval must also be obtained before the appraisal can be conveyed by anyone to the public through advertising, public relations, news, sales, or other media.

APPRAISER'S CERTIFICATION: The Appraiser certifies and agrees that:

1. I have researched the subject market area and have selected a minimum of three recent sales of properties most similar and proximate to the subject property for consideration in the sales comparison analysis and have made a dollar adjustment when appropriate to reflect the market reaction to those items of significant variation. If a significant item in a comparable property is superior to, or more favorable than, the subject property, I have made a negative adjustment to reduce the adjusted sales price of the comparable and, if a significant item in a comparable property is inferior to, or less favorable than the subject property, I have made a positive adjustment to increase the adjusted sales price of the comparable.

2. I have taken into consideration the factors that have an impact on value in my development of the estimate of market value in the appraisal report. I have not knowingly withheld any significant information from the appraisal report and I believe, to the best of my knowledge, that all statements and information in the appraisal report are true and correct.

3. I stated in the appraisal report only my own personal, unbiased, and professional analysis, opinions, and conclusions, which are subject only to the contingent and limiting conditions specified in this form.

4. I have no present or prospective interest in the property that is the subject to this report, and I have no present or prospective personal interest or bias with respect to the participants in the transaction. I did not base, either partially or completely, my analysis and/or the estimate of market value in the appraisal report on the race, color, religion, sex, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property.

5. I have no present or contemplated future interest in the subject property, and neither my current or future employment nor my compensation for performing this appraisal is contingent on the appraised value of the property.

6. I was not required to report a predetermined value or direction in value that favors the cause of the client or any related party, the amount of the value estimate, the attainment of a specific result, or the occurrence of a subsequent event in order to receive my compensation and/or employment for performing the appraisal. I did not base the appraisal report on a requested minimum valuation, a specific valuation, or the need to approve a specific mortgage loan.

7. I performed this appraisal in conformity with the Uniform Standards of Professional Appraisal Practice that were adopted and promulgated by the Appraisal Standards Board of The Appraisal Foundation and that were in place as of the effective date of this appraisal, with the exception of the departure provision of those Standards, which does not apply. I acknowledge that an estimate of a reasonable time for exposure in the open market is a condition in the definition of market value and the estimate I developed is consistent with the marketing time noted in the neighborhood section of this report, unless I have otherwise stated in the reconciliation section.

8. I have personally inspected the interior and exterior areas of the subject property and the exterior of all properties listed as comparables in the appraisal report. I further certify that I have noted any apparent or known adverse conditions in the subject improvements, on the subject site, or on any site within the immediate vicinity of the subject property of which I am aware and have made adjustments for these adverse conditions in my analysis of the property value to the extent that I had market evidence to support them. I have also commented about the effect of the adverse conditions on the marketability of the subject property.

9. I personally prepared all conclusions and opinions about the real estate that were set forth in the appraisal report. If I relied on significant professional assistance from any individual or individuals in the performance of the appraisal or the preparation of the appraisal report, I have named such individual(s) and disclosed the specific tasks performed by them in the reconciliation section of this appraisal report. I certify that any individual so named is qualified to perform the tasks. I have not authorized anyone to make a change to any item in the report; therefore, if an unauthorized change is made to the appraisal report, I will take no responsibility for it.

SUPERVISORY APPRAISER'S CERTIFICATION: If a supervisory appraiser signed the appraisal report, he or she certifies and agrees that: I directly supervise the appraiser who prepared the appraisal report, have reviewed the appraisal report, agree with the statements and conclusions of the appraiser, agree to be bound by the appraiser's certifications numbered 4 through 7 above, and am taking full responsibility for the appraisal and the appraisal report.

ADDRESS OF PROPERTY APPRAISED: Dana Ln, Virginia Beach, VA 23452-4025

APPRAISER:	\sum SUPERVISORY APPRAISER (only if required):
signature / / / / / / / / / / / / / / / / / / /	Signature:
Name: Richard M. Perry Jr.	Name:
Date Signed: 12/29/03	Date Signed:
State Certification #: 4001 001548	State Certification #:
or State License #:	or State License #:
State: VA	State:
Expiration Date of Certification or License:	Expiration Date of Certification or License:
	Did Did Not Inspect Property